Market Access: Healthcare



Overview

With a vision to connect every patient to quality healthcare, every day, we are a leading force in African healthcare supply chain management.

Our extensive network across the continent - coupled with our experience in all channels of the healthcare supply chain - means that we can offer our principals, clients and customers the trust and confidence that is key in the healthcare sector.

A significant portion of the total delivered cost of medicines in Africa - up to 40% - is made up of supply chain, distribution and other non-core costs. As the costs associated with importing products into Africa continues to rise, we are able to leverage our relationships, network, experience and skills to ensure our pharmaceuticals remain affordable.

Our unique market knowledge and proven processes, methodologies and tools help manage the ever-increasing complexity, risk and speed of modern day distribution.

Our proven solutions rapidly deliver results with the agility to quickly manage future change for continuous flexibility, value and success.

Our simplified solutions for healthcare reduce the risk, complexity and management responsibilities of the principal - freeing up valuable time and resources without compromising growth, service quality and the customer experience.

FACTS AND FIGURES



Market Access: Healthcare



ALIGNING CAPABILITIES WITH PRINCIPAL NEEDS

