DOCUMENT OUTLINE

• About UACN PLC
• Introduction to MDS Logistics LTD
• Value Proposition
• Strategic Positioning
• Our Services
• Specialised Services – Pharma Logistics
• Our Partners
About UACN PLC

• UAC of Nigeria Plc. (UACN) has, for over a century, distinguished itself as a major contributor to the economic development of Nigeria.

• We are a leading diversified Company operating in the manufacturing, services, logistics and warehousing, agricultural and real estate sectors of the economy.

• The operations of UACN are spread throughout the country.
UACN BUSINESSES
INTRODUCTION

• MDS is short for *Manufacturers’ Delivery Services*, a subsidiary of UAC of Nigeria PLC.

• We are an integrated logistics company, offering logistics and ancillary services to manufacturers and wholesale distributors, through a network of 50 distribution centres in 30 states of Nigeria.

• MDS Logistics is Nigeria’s leading provider of **Integrated Supply Chain Solutions**; offering logistics and ancillary services to manufacturers, importers, service providers and wholesale distributors across the nation.
Established as a department of GBO to provide warehousing services

MDS Pharma Logistics Limited incorporated

GBO Liquidated, MDS retained as a separate entity

Restructured into an Integrated Supply Chain organization. Renamed MDS Logistics

UACN Plc divests 49% interest in MDS Logistics to the Imperial Group of South Africa
ABOUT MDS LOGISTICS

OUR VISION
To be the leading provider of value-driven integrated supply chain solutions

OUR MISSION
To grow our top line by twice the rate of GDP growth in Nigeria

OUR VALUE PROPOSITION
“Creation of value for our partner clients by offering one stop logistics solutions, guaranteeing seamless and excellent delivery services”
STRATEGIC POSITIONING

• A total solutions supply chain company providing a bouquet of integrated services for select premium clients.

• A strategic partner with those clients delivering end to end value-added services that enables them to concentrate on their core activities.

• A logistics gate-keeper acting as an LLP in appropriate circumstances.

• The strategic logistics provider for the UACN group
MDS Logistics provides a unique bouquet of logistics solutions, with operations across the three major supply chain service segments:

- Warehousing
- Haulage
- Distribution

Network consist of:

- 50 depots (DCs)
- 15 Mini depots
- 47 offsite inventory

Management centers in Nigeria’s 30 states covering a catchment area of over 400 cities and villages.
OUR SERVICES - HAULAGE

- Integrated Trucking services.
- Visibility enabled vehicle tracking system on all trucks.
- Specialised motor workshop to ensure minimum downtime.
- Central hub and 50 clock in points across the nation.

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OUR SERVICES - WAREHOUSING

- General Warehousing
- Dedicated Warehousing
- Specialised Warehousing
- Offsite Warehouse Management
- Inventory Management
- Sales Order Administration
- Information Management
- Credit Control Administration

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OUR SERVICES – WAREHOUSING NETWORK
OUR SERVICES - DISTRIBUTION

- Dedicated and specialised fleet
- Visibility enabled vehicle tracking system
- Reverse logistics from any location in Nigeria.
- Value-added services: packaging, strapping, crating etc.
- “Door to Door” distribution.

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Intensive Distribution through Regional-Hubs in key Commercial Cities

- Lagos
- Ibadan
- Kano
- Maiduguri
- Kaduna
- Abuja
- Port Harcourt
- Enugu
- Benin
- Jos
MDS Phamalogistics limited was incorporated in 2005 to provide full fledged specialised logistics services to the Pharmaceutical industry

- Dedicated Warehousing
- Cold Storage & Distribution
- Offsite Warehouse Management
- Distribution
- Project Management
- Secondary Distribution
- Sales Management
- Donor funded projects
MDS PHARMA LOGISTICS MODEL

Central Warehouse
Regional Hub
Satellite Depot
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<th>OUR PARTNERS</th>
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<tr>
<td><strong>FMCG</strong></td>
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**SERVICE OFFERINGS**

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<th>General Warehousing</th>
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THANK YOU...

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